

# 2014 AgVantage National Conference "Discovery" June 18-20

All attendees will want to attend  
"Lightning Rounds" at 11:35 a.m.  
on Thursday.

## GENERAL MANAGER & CONTROLLER TRACK

Wednesday, June 18	Thursday, June 19	Friday, June 20
<b>Re-Discover w/AgVantage</b> - Michelle Blomberg <b>Discovering The Glass Ain't Half Empty, It's Just Too Big!</b> - Mark Mayfield	AgV Future – Discover the Next Generation of the System, Pt. 1 Inventory, Success Is In The Details	<b>AgVantage Discovery Channel</b> - Closing Presentation: Theresa Willems
Managing Mergers Learn How To Harness the Power of Mobile – Commodity Update	Precision Marketing for Innovative Agri-Business – VistaComm AgV Future – Discover the Next Generation of the System, Pt. 2 Balancing Grain, Daily Position & Long/Short	Emailing Grain Purchase Contracts w/Electronic Signatures "Green" Options for a more Paperless World Setting Up & Maintain Legacy & eAgV Financials** Input Financing Roundtable
eAgVantage A/R, EOY, Patronage, PayPal & Sales R. Using Technology for Grain Dept. Efficiencies	eAgVantage Commodity DPR & CDD** Credit & Collections at Skagit Farmers Cooperative How Grain Affects Your General Ledger	IBM DB2 Web Query for i, Pt. 1 Building Your Brand – Web Sites, CRM, Social Netw. Options for Replacing Cardtrol or Profit Point Everyday Tips To Improve Efficiency Invoice Maintenance – Balancing Batches AgVPC Seed Program SQA
The Power of GAP Reporting, Pt. 1 Going Green, Emailing Invoices, Statements, etc... I.T. Security In A Changing World Interpreting USDA Crop Reports eAgVantage SQA	V8 Grain Reports, Adobe PDF, Pt. 1 NEW AgVPC Seed & eAgVantage Seed, Pt. 1 On Demand Contracting (Agron/Energy/etc...) Employee Management, Delegating Tasks, Pt. 1	IBM DB2 Web Query for i, Pt. 2 AgVantage Version 8** eAgVantage Commodity DPR & CDD** Optional Features for Security & Efficiency
The Power of GAP Reporting, Pt. 2 DTN Interface, Integrated Hedging, Upd. Contracts Effective Leadership Through Storytelling Setting Up & Maintain Legacy & eAgV Financials**	V8 Grain Reports, eAgVantage, Pt. 2 NEW AgVPC Seed & eAgVantage Seed, Pt. 2 CMS/CRM & CDD Employee Management, Delegating Tasks, Pt. 2	
	Advanced Query AgVantage Version 8**	

## STAFF WITH HARDWARE RESPONSIBILITIES TRACK

Wednesday, June 18	Thursday, June 19	Friday, June 20
<b>Re-Discover w/AgVantage</b> - Michelle Blomberg <b>Discovering The Glass Ain't Half Empty, It's Just Too Big!</b> - Mark Mayfield	AgVantage Future – Discover the Next Generation of the System, Pt. 1	<b>AgVantage Discovery Channel</b> - Closing Presentation: Theresa Willems
Managing Mergers Learn How To Harness the Power of Mobile – Commodity Update	AgVantage Future – Discover the Next Generation of the System, Pt. 2	"Green" Options for a more Paperless World Tips for Installing PCs, PTF's, Passwords
Using Technology for Grain Dept. Efficiencies	Discovering the New IBM i	IBM DB2 Web Query for i, Pt. 1 Building Your Brand – Web Sites, CRM, Social Networking Options for Replacing Cardtrol or Profit Point
I.T. Security In a Changing World	Discover Mobile System Access	IBM DB2 Web Query for i, Pt. 2 Optional Features for Security & Efficiency
Maintaining Your Power System	Cyber Crime: Securing Your IT Environment	
	Physical Inventory: Mobile Devices	

### NEW AGVANTAGE USERS - WEDNESDAY

Intro to Inventory  
Intro to AgVantage Accounts Receivable  
Intro to Grain Operations

**All attendees may benefit from the following labs:**  
**Wednesday:** *Intermediate Query & The Power of GAP Reporting*  
**Thursday:** *Intermediate Excel & Advanced Query*  
**Friday:** *IBM DB2 Web Query for i*

### AGRONOMY

**Wednesday** – Farm Agronomy Plan  
**Thursday**  
Intro to AgVPC Agronomy  
AgVPC Agronomy Adv. For Users  
eAgVantage Commodity DPR\*\*  
Container Tracking SQA & CDD  
NEW AgVPC Seed & eAgV Seed, Pt. 1  
NEW AgVPC Seed & eAgV Seed, Pt. 2  
Agronomy SQA & CDD  
**Friday**  
AgVantagePC Point of Sale Advanced  
AgVantage Seed SQA  
eAgVantage Commodity DPR\*\*

### ENERGY MANAGEMENT

**Wednesday**  
AgVantagePC Energy  
Working w/ Energy Mgmt. & CDD  
AgVantagePC Dispatching & Mapping  
Energy, AgVPC & Dispatching CDD  
**Thursday**  
On Demand Contracting (Agn/Energy,)  
Energy SQA  
**Friday**  
Options Replacing Cardtrol/Profit Point

### PAYROLL

**Wednesday**  
Going Green – emailing Invoices,  
Statements, Payroll Stubs  
**Thursday**  
Payroll SQA  
Payroll, ETA & CDD  
**Friday**  
Everyday tips To Improve  
Efficiency

### E-BUSINESS

**Wednesday**  
eAgVantage Grain Sales  
Harness the Power of Mobile, Comm. Upd  
eAgVantage A/R, EOY and Patronage  
Using Tech. for Grain Dept. Efficiencies  
Going Green – emailing Inv., Statements  
eAgVantage SQA  
DTN Interface, Integrated Hedging, etc.  
**Thursday**  
AgV. Future, Discover the Next  
Generation of the System Pts. 1 & 2  
eAgVantage Commodity DPR & CDD\*\*  
Cyber Crime, Securing I.T. Environ.  
**Friday**  
Emailing Grain Purch. Contracts, Elt. Sign.  
Building Your Brand – Websites, CRM,  
Social Networking

**SQA** = Staff Question & Answer, Informal Q & A  
**CDD** = Customer Driven Development: Attendees direct the path of future software enhancements.  
Please note that these are only suggested sessions. Feel free to register for your own preferences.

(Additional Tracks on Other Side)

## INVENTORY & A/P TRACK

Wednesday, June 18	Thursday, June 19	Friday, June 20
<b>Re-Discover w/AgVantage</b> - Michelle Blomberg <b>Discovering The Glass Ain't Half Empty, It's Just Too Big!</b> - Mark Mayfield	Inventory, Success Is In The Details Accounts Payable SQA	<b>AgVantage Discovery Channel</b> - Closing Presentation: Theresa Willems
Intro to Inventory	Inventory Item Pricing, Global Price Update & New Price Spreadsheets	"Green" Options for a more Paperless World
Inventory SQA	Inventory Purchase Orders, Inventory Receiving	IBM DB2 Web Query for i, Pt. 1
The Power of GAP Reporting, Pt. 1 Interpreting USDA Crop Reports	Inventory Reports, Costing, Analysis & CDD	IBM DB2 Web Query for I, Pt. 2 AgVantage Version 8** eAgVantage Commodity DPR & CDD** Accounts Payable Features & CDD
The Power of GAP Reporting, Pt. 2	Inventory Transfers Between Locations	
	Physical Inventory – Mobile Devices	

## ACCOUNTS RECEIVABLE, CUSTOMER RELATIONS, CREDIT MGR. & PATRONAGE

Wednesday, June 18	Thursday, June 19	Friday, June 20
<b>Re-Discover w/AgVantage</b> - Michelle Blomberg <b>Discovering The Glass Ain't Half Empty, It's Just Too Big!</b> - Mark Mayfield	Accounts Receivable CDD AgVantage Future – Discover the Next Generation of the System, Pt. 1	<b>AgVantage Discovery Channel</b> - Closing Presentation: Theresa Willems
Intermediate Query, Pt. 1 Managing Mergers Learn How To Harness the Power of Mobile – Commodity Update	Precision Marketing for Innovative Agri- Business, VistaComm AgVantage Future – Discover the Next Generation of the System, Pt. 2	AgVantage Point of Sale, Advanced Green Options for a more Paperless World Input Financing Roundtable
Intermediate Query, Pt. 2 eAgVantage A/R, EOY, Patronage, PayPal & Sales R. Intro to Accounts Receivable	AgVantagePC Point of Sale Credit & Collections at Skagit Farmers Cooperative	IBM DB2 Web Query for i, Pt. 1 Building Your Brand – Web Sites, CRM, Social Networking Everyday Tips To Improve Efficiency Invoice Maintenance, Balancing Batches
The Power of GAP Reporting, Pt. 1 Going Green, Emailing Invoices, Statements, Grain Interpreting USDA Crop Reports eAgVantage SQA	Accounts Receivable SQA	IBM DB2 Web Query for i, Pt. 2 AgVantage Version 8** Optional Features for Security & Efficiency
The Power of GAP Reporting, Pt. 2 New Sorting & Credit Memo Options for A/R Statements	CMS/CRM & CDD Patronage SQA	
	Advanced Query AgVantage Version 8**	

## GRAIN & FEED TRACK

Wednesday, June 18	Thursday, June 19	Friday, June 20
<b>Re-Discover w/AgVantage</b> - Michelle Blomberg <b>Discovering The Glass Ain't Half Empty, It's Just Too Big!</b> - Mark Mayfield	AgVantagePC Grain Scale w/Applied Contracts	<b>AgVantage Discovery Channel</b> - Closing Presentation: Theresa Willems
eAgVantage Grain Sales Come & learn How To Harness the Power of Mobile - Commodity Update	Balancing Grain, Daily Position & Long/Short	AgVantage Feed & Feed Scale CDD Emailing Grain Purchase contracts w/Electronic Signatures
Using Technology for Grain Dept. Efficiencies Going Green – eMailing Invoices, Statements, Grain, Payroll Stubs Intro to Grain Operations Interpreting USDA Crop Reports	How Grain Affects your General Ledger V8 Grain Reports Using Adobe PDF, Pt. 1	AgVantagePC Grain Scale Advanced & CDD Grain SQA
DTN Interface- Integrated Hedging, Update Contracts, Futures, Basis	V8 Grain Reports, eAgVantage Purchases, Pt. 2	
	Grain CDD	

These are only suggested sessions. Please feel free to register for your own preferences. **Questions? Call Lori Campbell at 877-282-6353.**

(Additional Tracks on Other Side)

\*\* Session offered twice on the agenda